

MRA WINE SPIRITS & BEER EVENT



GISTER TODAY AT ww.restaurant.org/show



Wine, Spirits Beer Event

# WHAT ARE YOU WAITING FOR? REGISTER FOR NRA SHOW 2012!

We're quickly approaching May 5 and the start of NRA Show 2012. This year's event promises to be one of our most exciting and dynamic ever, with knowledge and experience you simply can't find anywhere else. From our lineup of celebrity guests to thousands of motivated exhibitors, the Show is absolutely a must-experience four days that lead to increased knowledge, connections and enthusiasm.

Read on to discover even more reasons to secure your Show badge today!

"Last year, we were about to open our restaurant in Harlem and we were dedicated to making the best fried chicken we could. And we found our pressure fryer here. There's always something to pick up at the Show."

Marcus Samuelsson CHEF & SHOW FAN

NRA SHOW 2011





#### SPECIAL KEYNOTE PRESENTATION BY PRESIDENT BILL CLINTON

Sunday, May 6 Arie Crown Theater at **McCormick Place** 

President Bill Clinton will address NRA Show 2012 attendees with insights into his presidency and his current work with the William J. Clinton Foundation. It's sure to be a lively and informative discussion.



Photo Credit: Ralph Alswang/Clinton Foundat



AWARDS

The Kitchen Innovations Awards recognize the most cutting-edge foodservice equipment and supplies in the marketplace today.

Preview this year's KI Award recipients at www.restaurant.org/show, then see them live in the Kitchen Innovations Pavilion booth #2440.

#### **OPERATOR INNOVATIONS** AWARD From The National Restaurant Association

The National Restaurant Association's first-ever 2012 Operator Innovations Awards will recognize leaders who transform the industry with their extraordinary creativity and commitment. Check out the finalists at www.restaurant.org/show/OIAwards and join us Saturday, May 5 at Destination: Celebration, featuring Kenny Loggins, where we will reveal the winners and crown the Innovator of the Year.

#### Thank you to our independent panel of judges:



Patricia Bando ssociate Vice President Auxiliary Services,



Scott Barton Fine Dining Division, Lettuce Entertain You



Jeff Broadhurst President & CEO, Eat'n Par Hospitality Group



Marc Buehler President, O'Charleys



Jean-Marie Clement



Director Food & Beverage Concept Development Valt Disney Parks & Resorts Worldwide



**Douglas Davis** Director, Global Food Safety Marriott International



Chris Demery Vice President, Applications, OSI Restaurant Partners, LLC



James Houser Administration. Delaware North



xecutive Chef, President & Co-Founder, Sterling



CEO, Pappas Restaurants, Inc.



C.W. Craig Reed Director of Food & Beverage, Broadmoor Hotel



Ron Serluco enior Vice President of Operators, Guckenheimer



#### **Congratulations to the 2012** Food & Beverage Product Innovations **Award Recipients:**

We salute the food and beverage manufacturers creating tomorrow's most craveable consumer sensations. Be sure to explore the Food & Beverage Products Innovations Gallery in the North Hall, Booth #7200.

#### **CAVENDISH FARMS**

Tempura Battered Extreme Beans

Cavendish Farms® has taken long Kentucky Flat beans pickled in a blend of spices and added their signature crispy tempura coating. It's a spicy tasty snack that offers superb plate appeal and excitement to any menu.

#### **CONAGRA FOODSERVICE**

Angela Mia NSA Crushed Tomatoes

This is the only no-salt-added crushed tomato product on the market today—it delivers fresh tomato flavor (100% California), aroma and color with only 14% of the sodium in traditional crushed tomatoes.

#### **CONAGRA FOODSERVICE**

The Max Fit for Kids Plus MaxSnax BBQ Chicken

These mini handheld triangles of 51% wholegrain quesadilla dough are loaded with chunks of white-meat chicken, a blend of cheeses and a sweet and tangy BBQ sauce and it meets new National School Lunch standards

#### **COOK NATURAL PRODUCTS**

Mara's Pasta

The only 100% whole wheat pasta made from Maragrain™. Grown by U.S. family farmers and designed to please the palate of the most finicky child. Each two-ounce serving contains seven grams of dietary fiber and eight grams of protein.

#### COPA DI VINO

Copa di Vino Wine (Copa!)

First wine by the glass bottled directly into a recyclable plastic cup that allows an operator to conveniently serve wine anywhere without the need to uncork and pour-reduces costs

#### HJ HEINZ COMPANY 3-in-1 Soup, Sauce or Dip

This is a unique frozen product that allows an operator to create three menu items by simply changing the preparation. Reconstitute with water for a soup, milk for a sauce or sour cream

#### **HMC FARMS**

**Grape Escape** 

Fresh de-stemmed grapes washed and ready to eat. Packed in single serve two-ounce or three-ounce bags. Grape Escape meets the challenge of profitably serving healthy fresh fruit snacks year round. No preservatives or additives and an 18-day shelf life.

#### HOMEFREE LLC

Gluten Free Vanilla Mini Cookies

These cookies are a good source of whole grains (9 g), certified organic (70%), heart healthy, Kosher pareve, vegan and Non-GMO Project Verified. They are free of the top eight allergens and certified aluten-free.

#### JENNIE-O TURKEY STORE Precooked Turkey Burger

Developed specifically for K-12 foodservice, this product gives students an amazing burger experience with all the nutritional benefits of turkey. Most importantly, for kids and schools alike, it delivers on taste, texture, appearance and product performance.

#### KDAFT YES Pack

YES Pack-which stands for yield, ease, sustainability—is Kraft Foods' new revolutionary package that helps operators manage costs and optimize back-of-house efficiencies. The innovative design of YES Pack allows for 99% dressing yield, precision pouring and reduced solid waste.

#### **MIGHTY LEAF TEA** Mfusions

Mfusions is a creative selection of fresh tea. fruit and herb-based drinks, packaged to go The customer interactively activates the drink by conveniently releasing agave-sweetened herbal/fruit blend into tea within a selfcontained cup, offering a portable and dazzling beverage experience.

#### STOUFFER'S®

Parmesan Risotto

Supremely versatile, ready to heat and serve as-is or to customize with your signature additions. Authentic 100% Arborio rice, rich Parmesan and Asiago cheeses, onions, garlic, and touches of extra virgin olive oil, chicken broth, cream and butter.

#### OREGON SEAFOODS

**Chef's Brand Pacific Caught Wild Albacore** 

First U.S. producer of once-cooked albacore tuna in a pouch from U.S.-caught, sustainable fish with a significantly improved nutritional profile and better quality versus canned tuna. No fillers, no preservatives, no BPA and a better carbon footprint

SasaPops Brand Artisan Frozen Pops

SasaPops Fruit Bars are pure—only fruit, water and organic sugar, SasaPops Dessert Bars are the first nons with dessert inclusions, such as cake chunks in decadent real cream bases. Also available in a MiniPops size perfect for children.

Simpli OatShakes

This is the only solely oat-based product that is dairy-free and also all natural, 100% yegan. soy-free, and non-GMO. Most importantly, it tastes great.

#### SNYDER'S LANCE

Lance 51% Whole Grain Saltines

The first saltine made with 51% whole grain that meets K-12 school lunch requirements.

#### **UNILEVER FOOD SOLUTIONS**

Lipton Zero Calorie Fresh Brewed Sweet Tea An innovative range of zero-calorie fresh-

brewed sweet teas that deliver refreshment and convenience along with single-step, consistent brewing for operators at savings versus sugar sweetening—available in three on-trend flavors.

#### WHITE TOQUE Vegetable Glacis

All-natural vegetable concentrates for enhancing soups, sauces, dressings and dips. The first frozen line available in the US in a convenient squeeze bottle with flavors including Red Beet Onion, Carrot, Red Pepper, Yellow Pepper and Tomato Confit.

#### Thanks to the F&B Judges

The F&B Award recipients are determined by this independent panel of experts representing all major commercial and non-commercial segments of the foodservice industry:



Carlyn Berghoff Chief Executive Officer, Berghoff Catering & Restaurant Group



**Greg LaMothe** 

Vice-President of Restaurant Concepts & Hospitality, Kimpton Restaurant Group



Senior Vice President, Research & Development, OSI Restaurant Partners LLC



Director of Culinary Services, Sodexo Education Market

Jeff McClure

**Deborah McDaniel** Senior Director, Product Innovation & Development-Menu Management McDonald's USA. LLC



Fred McKenney

Chief, Food & Beverage Division, Headquarters Air Force Services Agency, United States Air Force



Mary Angela Miller Administrative Director, Ohio State

University Medical Center



**Brad Nelson** Vice-President & Corporate Chef.



Linda Sceurman National Director of Nutrition & Menu Development, ARAMARK Education

Marriott International



Tracy Vessilo /ice-President, Retail Innovations Compass Group USA

**Brian Wilson** Senior Culinary Development Chef,



**Ed Wronski** Director, Culinary & Concept Development, Walt Disney

Parks and Resorts

Bob Evans Farms Inc.





## GET JAZZED UP BY BIG-TIME CHEFLEBRITIES...

Check out the exciting slate of chefs we're welcoming to World Culinary Showcase, one of the most talked about and anticipated parts of the Show. Whether you're a food television junkie or simply take delight in watching passionate pros practice their craft, you've got to stake out a front-row seat.

#### TICIPATING CELEBRITY CHEFS ...



Winner of Top Chef Masters. multiple James Beard Foundation awards, chef/ owner of Chicagobased Frontera and Topolobampo restaurants, author of countless cookbook classics



RICHARD BLAIS of Southern-based Flip burger boutique, HD-1 and The Spence.



Winner of Top Chef: Winner of Top Chef, All-Stars, chef/owner named one of Food & Wine magazine's chef/owner of Girl & the Goat, a 2011 James Beard "Best New Restaurant" Beard "Best Chef: Great Lakes Region," competitor, author of Girl in

the Kitchen.

possibilities for me. Lots of dreams, hopes and



STEPHANIE IZARD DAVID BURKE Meilleurs Ouvriers de France winner. chef/owner of seven contestant, chef/ 2011 Best New Chefs, restaurants throughout the country, including New York City's David Burke Townhouse and nominee, 2012 James David Burke Kitchen, Next Iron Chef Top Chef Masters inventor of the cheesecake lollipop. cookbook author.



SPIKE **MENDELSOHN** Two-time Top Chef owner of Good Stuff Eatery and We. The Pizza in Washington, D.C., contender on this season's The



**FABIO VIVIANI** Two-time Top Chef contestant, chef/ owner of Café Firenze and Osteria Firenze in Southern California author of Cafe Firenze Cookbook and Did I Really Make Breakfast



MANEET CHAUHAN Executive chef at Indian-Latin fusion restaurant Vermilion (Chicago, Manhattan), Iron Chef challenger and Chopped judge, repeat representative at James Beard House's annual awards dinner, active supporter of culinary academies and charities such as March of Dimes, Share Our Strength, Apna Ghar, Make a Wish Foundation and more.



get a seat, and get ready to hang on!

TUESDAY CHEF LINEUP ...

**TODD ENGLISH** Chef and restaurateur with more than 20 restaurants spanning the country, including Olives (Boston, New York, Las Vegas) four-time James Beard Award winner and inductee into James Beard Foundation's "Who's Who in Food and Beverage in America," critically acclaimed author of the recent title, Cooking In Everyday English, The ABCs of Great Flavor at Home.



Tuesday at the Show features a collection of jaw-dropping creativity that you simply

can't experience anywhere but here. Our unstoppable roster of world-class star chefs will

introduce you to unique taste and flavor experiences, preparation and plating techniques, and permanently

alter your view on the restaurant and hospitality industry. So plan to get to the World Culinary Showcase early,

HOMARO CANTU Chef and owner of moto and iNG restaurants. Cantu opened iNG in 2011 and has created the world's only restaurant offering flavor-changing experiences. Cantu and his work have been the subject of more than 200 articles, including a recent spot on ABC World News Tonight with Diane Sawyer where she described the experience as "something that will change the world of gastronomy forever."



**CHRIS JONES** Director of Culinary Innovation for moto and iNG restaurants. Jones was also a contestant on Top Chef: Texas, where he dazzled judges with a flavor-changing dish inspired from some of his menu creations at iNG.

TICKETS \$225/PERSON

MONDAY, MAY 7

6:30 - 10:30PM



**RICHARD FARINA** Chef de Cuisine at moto restaurant and recent contestant on Top Chef: Texas. News of Farina's work from moto has reached hundreds of news outlets and he was recently named one to Zagat's list of top young chefs, "30 Under 30."

SERIOUS FOODIES ONLY!

Enjoy an intimate flavor-changing dining experience featuring

Miracle Berry "flavor tripping" and molecular gastronomy from

featuring a menu designed just for NRA Show attendees. Visit www.restaurant.org/show for details and to buy tickets.

world-renowned moto restaurant's celebrity chefs. Just 60 seats

available for this once-in-a-lifetime event hosted by Homaro Cantu,



**BEN ROCHE** Chef Roche is the pastry chef of moto and consults on the dessert menu at iNG. which offers the world's only sugar-free flavor-changing desserts. Chef Roche is the co-host along with Cantu on the television show Future Food, which airs on Discovery Network's Planet Green.

#### **CELEBRITY BOOK SIGNINGS** >

Many of the celebrities from our World Culinary Showcase will be available for book signings after their demonstrations at scheduled times. Be sure to say hello and add to your cookbook collection.







www.restaurant.org/show



### "The Show is so much fun. This is a place filled with expectations. And it's fun to be able to rub shoulders with the folks bringing so much vitality to our industry."

#### **EVENING EVENTS DURING THE SHOW**

The Show only comes around once a year. You've got to take every opportunity to engage key players, from core vendors to celebs to industry press. Reach out during evening events when folks let their hair down and put their dancing shoes on.



7:00 - 10:00pm

This posh event is designed for the entertainment of industry elites. Spend the evening nestled in Chicago's Millennium Park while enjoying creative cuisine and a performance by Kenny Loggins. During the evening, we'll reveal the winners of the first-ever Operator Innovations Awards and crown an Innovator of the Year.

Tickets are \$125 each or \$1,000 for a block of 10. Purchase when you register for the Show.

Visit www.restaurant.org/show/celebration.

#### **RESTAURANTS ROCK SUNDAY, MAY 6**

9:00pm - Midnight

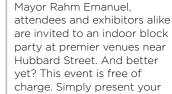
This event is the official all-industry party of NRA Show 2012 and IWSB, in support of ProStart®. Restaurants Rock features live music, outstanding food, drinks and great company. Restaurants Rock will be hosted by Top Chef celebs Richard Blais, Spike Mendelsohn and Fabio Viviani. Plus, we'll hold the finals of Star of the Bar, an action-packed live mixology competition.

Tickets are just \$50 for Show attendees. Pick up your tickets when you register.









**NRA SHOW 2012** 

**MONDAY, MAY 7** 

As a special thank you from

9:00pm - Midnight

the City of Chicago and

**BLOCK PARTY** 

Show badge for entry.

**WORLD CULINARY SHOWCASE '11** 

AUTHOR, RESTAURATEUR, SHOW FAN

Rick Bayless

## NEW! RECENTLY ADDED EDUCATION SESSIONS

We're excited to present more than 70 education sessions on timely topics spanning multiple interest areas. For the complete list and details for individual sessions. visit www.restaurant.org/show.

#### > GENERAL EDUCATION SESSIONS ADDED

#### **SUPPLY CHAIN MANAGEMENT: LOWER** COSTS WITHOUT COMPROMISING QUALITY

#### Saturday, May 5, 2-3:30pm

Learn the seven key cost saving takeaways every operator can use in this tough economy.

#### WHY MOBILE MATTERS; WHAT YOUR **CUSTOMERS ARE USING AND WANT**

#### Saturday, May 5, 2-3:30pm

Join major players for a discussion about how integrated marketing strategies, location-based systems and eLoyalty impact guest connection and overall experience.

#### **FAST CASUAL: A RECIPE FOR GROWTH**

#### Sunday, May 6, 12-1:30pm

See how fast casual compares to our overall industry with data including NRA's 2012 Restaurant Industry Forecast, plus learn from successful entrepreneurs in this sector.

#### SOCIAL TOUCHPOINTS: YOU CAN'T AFFORD NOT TO BE A SOCIAL BUTTERFLY

#### Sunday, May 6, 3:45-4:45pm

It's tough to stay on top of the ever-changing social-media landscape, but it's important to learn which platforms offer increased communication and operational efficiency

#### BUILD CONSUMER TRUST & PROTECT BRAND REPUTATION

#### Monday, May 7, 10-11:30am

**SATURDAY, MAY 5** 

**SUNDAY, MAY 6** 

**MONDAY, MAY 7** 

Industry leaders offer data, insights and recommendations on what you can do to protect your brand reputation, maintain consumer trust and ultimately drive repeat business.

#### THE HEALTH CARE LAW:

#### WHAT'S ON THE HORIZON?

Monday, May 7, 10-11:30am Hear about the steps operators are taking to prepare for possible implementation of the Affordable Care Act.

#### **LEVERAGING LOCAL RESOURCES TO GROW YOUR BUSINESS: GOLDMAN** SACHS 10.000 SMALL BUSINESSES

#### Monday, May 7, 2-3:30pm

This session explores entrepreneurship education and how best to support foodservice small business growth.

#### **GETTING PAID: PAYMENT INFRASTRUCTURE AND ITS IMPACT** ON THE FOODSERVICE INDUSTRY **TODAY AND WHERE IT'S GOING**

#### Tuesday, May 8, 10-11:15am

From traditional methods and processes to newer online and mobile considerations, this panel examines how each impacts vour bottom line and what it takes to integrate into your operation.

#### **CHALLENGING THE VALUE-CHAIN TO** TRANSFORM TRANSPORT PACKAGING

#### Tuesday, May 8, 10-11:30am

This session discusses how the entire value chain can collaborate and champion industry-tested and economically advantageous efforts to recycle even more corrugated cardboard.

#### Sponsored by MasterCard Advisors

#### SOCIAL MEDIA SESSIONS

In today's über-connected society, social media and online marketing are proving to be effective vehicles for connecting with customers. See how these tactics, from Twitter to text, can mean big profits for

#### **ENGAGE & INTEGRATE: SOCIAL MEDIA TACTICS FOR RESTAURANTS**

#### Saturday, May 5, 2-3:30pm

This panel is designed specifically to give restaurateurs real, concrete tools for making the most out of social media.

#### **CLOSE THE GAP: CONNECTING SOCIAL** MEDIA WITH TRADITIONAL MARKETING **TOUCHPOINTS**

#### Sunday, May 6, 10-11:30am

Get the inside edge on how Culver's leveraged its integrated "Welcome to Delicious" campaign to drive its target to engage—both online and off—while boosting the brand's year-over-year sales.

#### MOMMY BLOGGERS, YOUR NEW MOST **IMPORTANT CONSUMERS**

#### Monday, May 7, 12-1:30pm

Harness the power of these dynamic connectors and drive their household decision-making dollars your way.

#### **MYTHS VS. FACTS: HOW ONLINE** MARKETING CAN BENEFIT YOUR **RESTAURANT'S BOTTOM LINE**

#### Monday, May 7, 2-3:30pm

Join executives from the National Restaurant Association and LivingSocial for a discussion about trends in online marketing and the daily deals industry.

## DESIGN experts,

FREE, 30-minute design & management consultations.

Reserve your appointment when you register for the Show.



## WINE **SPIRITS** & BEER **EVENT**

NRA 640W 2012

#### For Beverage Alcohol Purchasers & Influencers!

Does your operation serve beverage alcohol? Are you a purchaser or influencer? Then you've got to attend the International Wine, Spirits & Beer Event! It's the premier forum for analyzing beverage alcohol's role in foodservice and hospitality profitability.

Mix and mingle with reps from hundreds of established and emerging brands on the exhibit floor. Or head over to the Hands-On Demo Centers to watch mixology experts Dale DeGroff and Tony Abou-Ganim, plus Star of the Bar competitors. sling original cocktails.

#### **EDUCATION SESSIONS**>

Learn from industry pros who have conquered the same issues you're facing and are ready to share their strategies.

These 90-minute sessions, accompanied by tastings, are all included in your combined IWSB/NRA Show 2012 badge.

See www.winespiritsbeer.org for full session descriptions.

#### **INDUSTRY OVERVIEW**

Sunday, May 6 11:00am - 12:30pm

#### **BEER PROFITABILITY**

Sunday, May 6 3:30 - 5:00pm

THE MASTERS SESSION Monday, May 7 11:00am - 12:30pm

#### **CREATIVITY WITH SPIRITS**

Monday, May 7 2:30 - 4:00pm



#### **RESTAURANT MENU PAIRINGS** PROGRAM >

Discover creative ways to drive sales and increase guest satisfaction with menu pairings, both at our on-floor pairing stations and by dining at participating restaurants. High-profile chefs work side by side with sommeliers, mixologists and brew masters to create a frenzy of taste experiences and flavors.

#### **PARTICIPATING BRANDS & RESTAURANTS** (as of 3/30/12)

#### **Brands:**

#### Crown Imports, LLC

- Echelon Vineyards
- Fuzzy's Ultra Premium Vodka
- Ole Smokey Tennessee Moonshine
- Rhône Valley Wines
- Tanteo Teguila
- Tenth & Blake Beer Company
- Vermont Hard Cider Company

#### Restaurants: III Forks

- Devon Seafood
- Foodease
  - Joe's Bar
- Public House Saigon Sisters
- · Texas de Brazil
- Zed451

IWSB admission is limited only to

beverage-alcohol purchasers or influencers

who work in a restaurant or hospitality setting.

Admission is individually verified and strictly

enforced. But once approved, attendees may

register for a single, dual-show badge that

allows access to both NRA Show 2012 and

WWW.WINESPIRITSBEER.ORG

IWSB. Register for your dual-Show badge at

(Separate qualifications and registration are required for the IWSB Event.)

#### HANDS-ON DEMO CENTERS >

At these exciting centers, you can get inspired while engaging with beverage experts sharing trends and tips for making beverage alcohol's potential come alive for your operation.

Hands-on Demos with Tony Abou-Ganim, Dale DeGroff and the Star of the Bar semi-finalists



Tony Abou-Ganim Master Mixologist he Modern Mixologis



King of Cocktails

#### **MONDAY, MAY 7**

**Crown Imports, Ole Smokey** Tennessee Moonshine, the Star of the Bar winner and more!

Hands-on Demos with Echelon Vinevards.

#### **TUESDAY, MAY 8**

10:00-11:15am — Getting Paid: Payment Infrastructure and its Impact on the Foodservice Industry Today & Where's It Going?

2:00-3:15pm - Everything You Need to Know About Digital Signage

12:00-1:15pm — Having Reservations about Taking Them Online?

**Engine Up-To-Date** 

> TECHNOLOGY EDUCATION SESSIONS

Connect with high-powered buyers and influencers from major chains and independent

visiting the Technology Pavilion Networking Lounge can enjoy free Internet access.

10:00-11:15am - Levering Online Technologies to Create the Virtual Table

12:00-1:15pm — How eMarketing is Integrated Into Your Business Model

10:00-11:15am - Data Security: Are You Safe? (Is Anyone Safe?)

operators, including CIOs, COOs and Directors and VPs of IT. An added plus? Attendees

2:00-3:15pm — Why Mobile Matters: What Your Customers are Using and Want

12:00-1:15pm — The Front-of-the-House: Putting on Your Best Technology Face

3:45-4:50pm — Social Touchpoints: You Can't Afford Not To Be a Social Butterfly

10:00-11:15am - What's Inside the CIO Head: The Future of the Industry from the

12:00-1:15pm — The Ins and Outs of the Back Office: Keeping Your Operational

Mouths of Those Living and Driving Foodservice Technology Today







150 N. Michigan Avenue, Suite 2000 Chicago, IL 60601-7569 PH: (312) 853-2525 FX: (312) 853-2548

www.restaurant.org/show www.winespiritsbeer.org

#### EGISTER TODAY AT www.restaurant.org/show

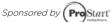


**NRA SHOW 2012** MCCORMICK PLACE INTERNATIONAL WINE, SPIRITS & BEER EVENT CHICAGO, ILLINOIS





Scan this code for a quick link to download the NRA Show mobile app. Available for iPhone, iPad, Android and Blackberry devices.







Subscribe to the NRA Show & IWSB blog Floored! Find us on Facebook, Twitter & YouTube





INTERNATIONAL

NRA SHOW 2012 www.restaurant.org/show MCCORMICK PLACE INTERNATIONAL WINE, **SPIRITS & BEER EVENT** CHICAGO, ILLINOIS



MORE CHEF CELEBRITIES INSIDE...

#### SHOW-STOPPING TUESDA

